

WIN WITH MONEY



Eight Decisions That Determine Your Financial Future

Win With Money

- Why do so many people struggle with money?
- Why is money such a difficult topic to talk about?

My Findings ...

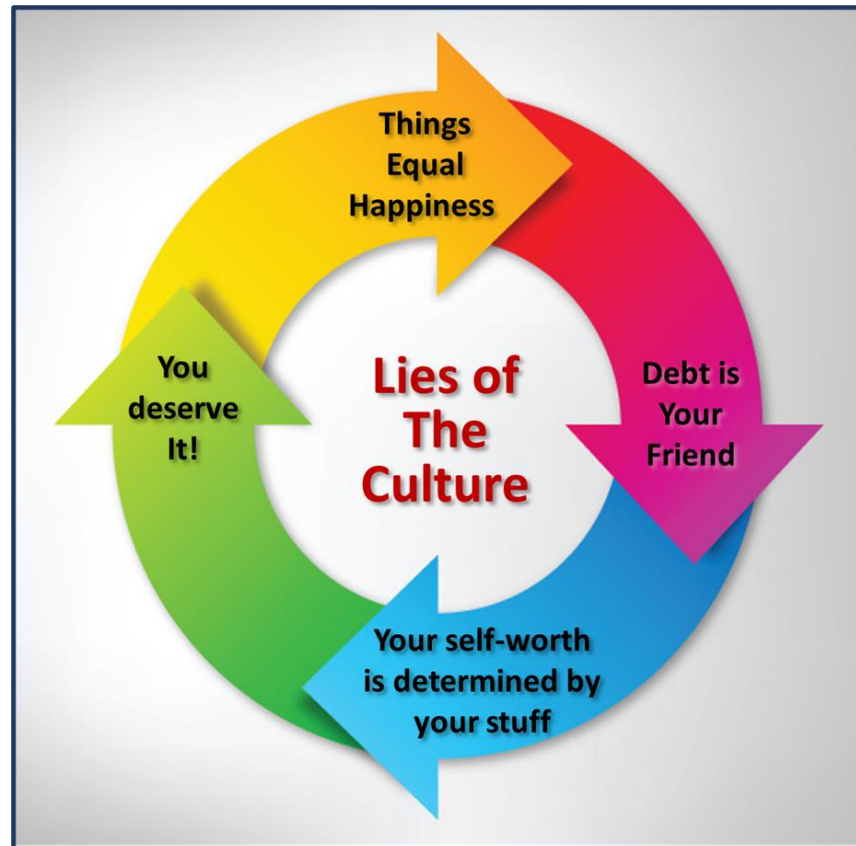
- Never been taught
- Powerful Cultural influences
- Few good role models
- Lack of self-control
- Ignoring God's involvement
- Emotion and fears about money

Decision #1

**I will not accept what the
Culture says is “normal”**

Resist the “Power of the Culture”

**The Culture
Slowly Alters
Reality**

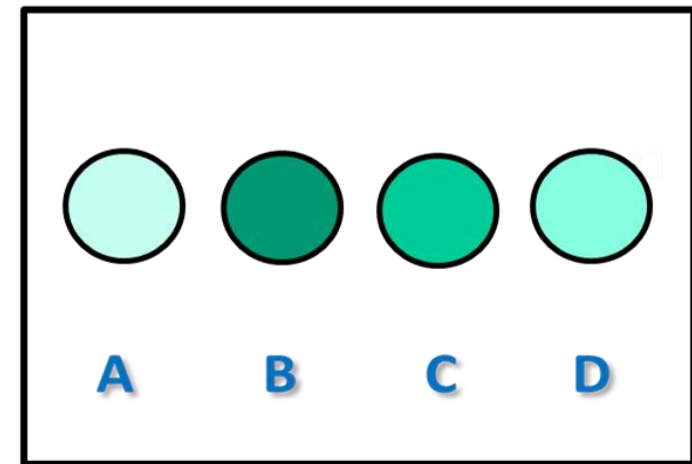


Decision #1

The Asch Experiment



Which line is larger?



Which circle is darker?

Comparison ... Destroys Contentment

Decision #2

I will not allow Emotion to determine my spending



\$ 50,000 / year



\$ 100,000 / year



\$ 25,000 / year



\$ 200,000 / year

Decision #2



2,500 sq. ft.



4,000 sq. ft.



1,500 sq. ft.



6,000 sq. ft.

Decision #2



2 Weeks



4 Weeks



1 Week



8 Weeks

Decision #2

Purchasing A Vehicle

Costly Emotion

\$45,000 +

\$40,000

\$35,000



\$18,000

Reliable Transportation

\$1,000

Unwise Purchase



Never Borrow
Money for
Emotion!

Decision #2



THE STANFORD MARSHMALLOW STUDY



Decision #2

How you pay ... influences how much you spend!

Those who use credit cards are
willing to tolerate higher prices

The Real Cost of Plastic



Average Spent Per Visit

Cash

\$ 4.50

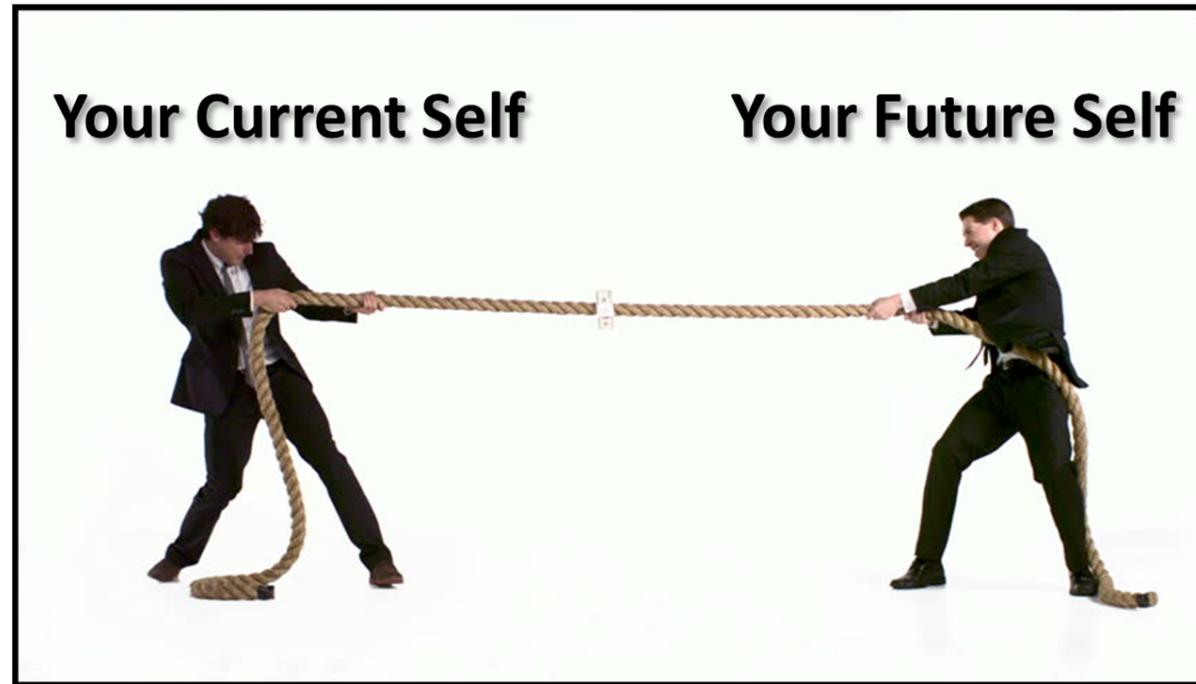
Credit

\$ 7.00

Decision #3

**I will value the future and
commit to save consistently**

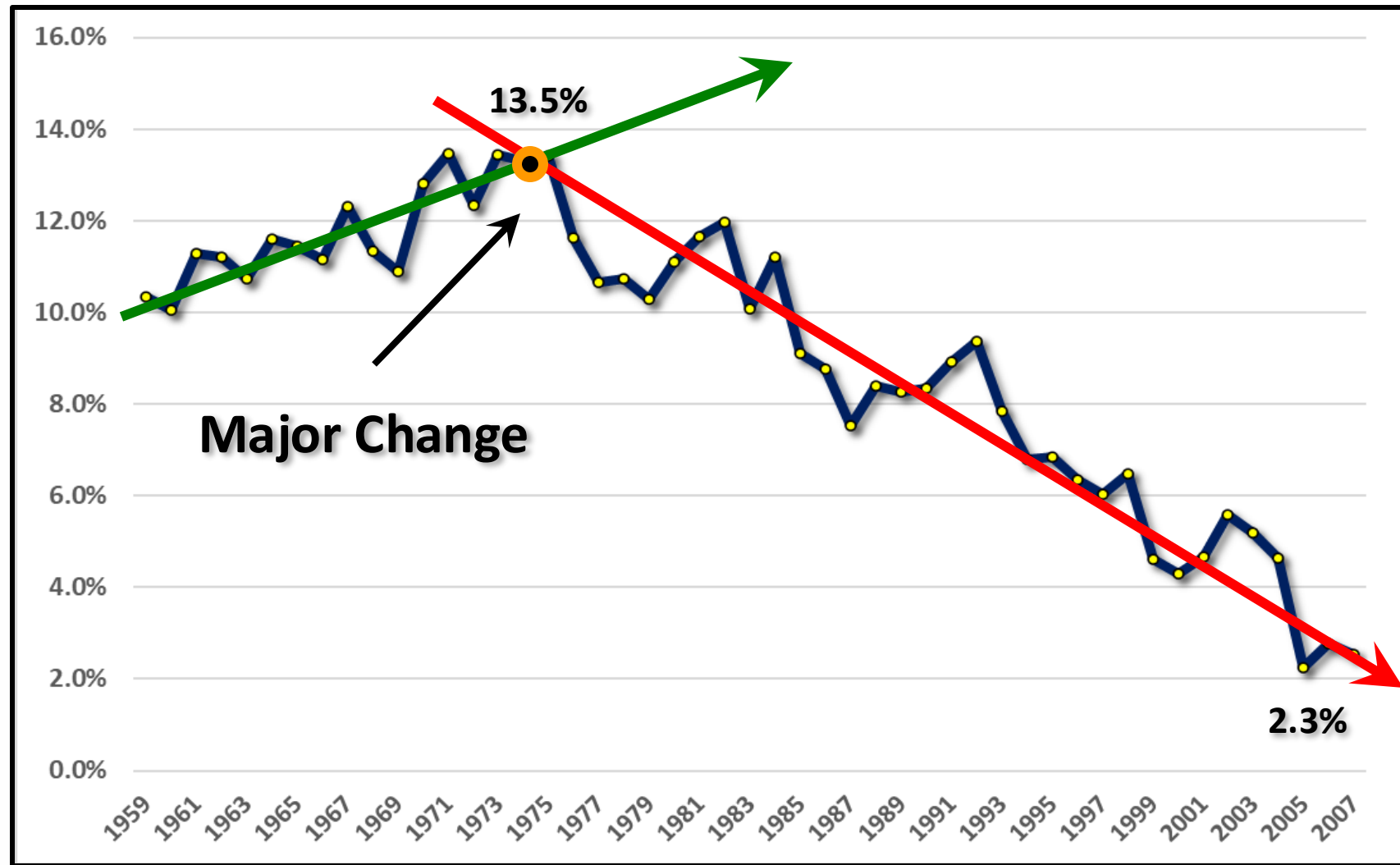
Two Forces Competing for Control



This battle ... will determine your financial health

Decision #3

Personal Savings Rate in the U.S.



First Time This Low Since Great Depression in 1933-34!

Decision #3

Proverbs 6:6-8 ...

“Go to the ant, you sluggard; consider its ways and be wise! It has no commander, no overseer or ruler, yet it stores its provisions in summer and gathers its food at harvest.”

Proverbs 21:20 ...

“In the house of the wise are stores of choice food and oil, but a foolish man devours all he has.”



Decision #3

**Without savings you will
never be debt free**

You save because you value the future...



**What will your future look
like in 10, 20 or 30 years?**

**If you keep doing what you
have been doing ... What then?**

**Start creating margin
as a way of life**

Why Save?

Decision #3

What Advice Would You Give?

**A 62-year-old
couple getting ready
to retire with no
retirement savings**



**What would you say to this
couple if you could advise
them 30 years ago?**

**What would you say to
young couples today about
the importance of saving?**

Decision #4

I will embrace daily a working budget

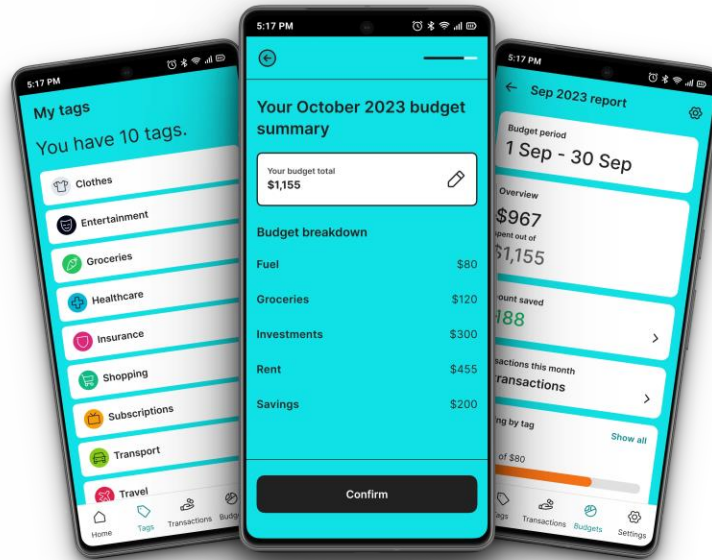
**“Living on a Budget ...
makes me feel trapped!”**

***You Ever Had
These
Thoughts?***



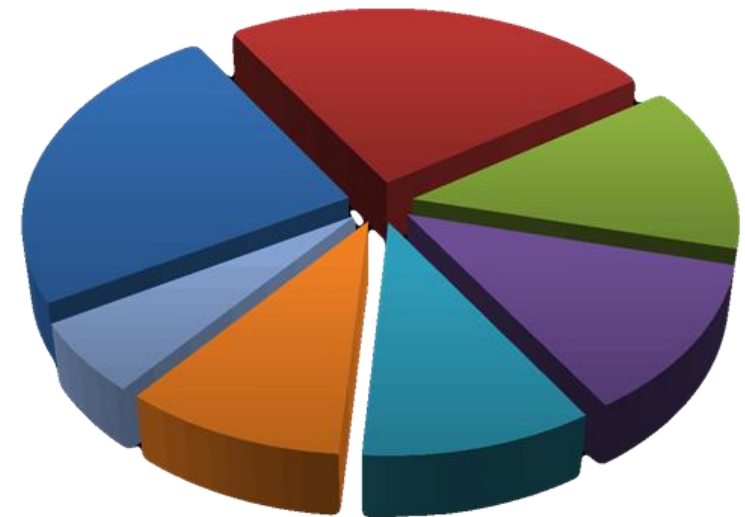
Decision #4

Why Care About a Budget?



**Based on past experience ...
people who live without a
budget waste between 15-25%
of their disposable income!**

**Adopting a working budget
could be the equivalent of
getting a permanent 10-15%
“tax-free” raise!**



Decision #4

The Paradox of the “Freedom Fence”

- The benefits of a working budget . . .



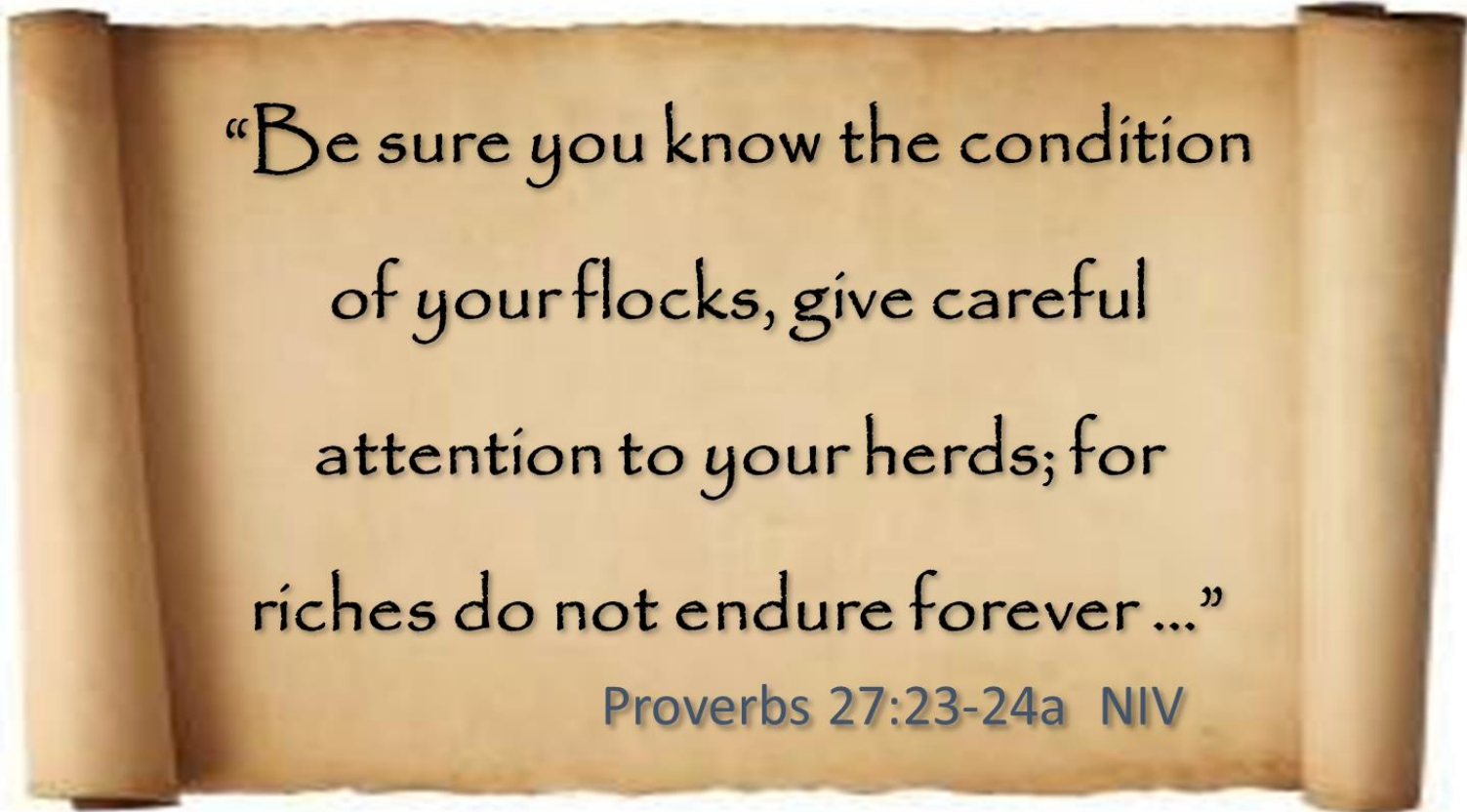
- Reduces waste
- Eliminates surprises
- Can take action quickly
- Positive communication

Decision #4

No Budget ... No Freedom!
So Why Justify Not Having One?

Having a Budget ... Is a Biblical Issue

**Yet we
demand
others have
budgets!**

A scroll with a light brown, parchment-like texture, unrolled to show text. The text is written in a black, serif font and is centered on the scroll. The scroll has a slight shadow and a soft glow around it.

“Be sure you know the condition
of your flocks, give careful
attention to your herds; for
riches do not endure forever ...”

Proverbs 27:23-24a NIV

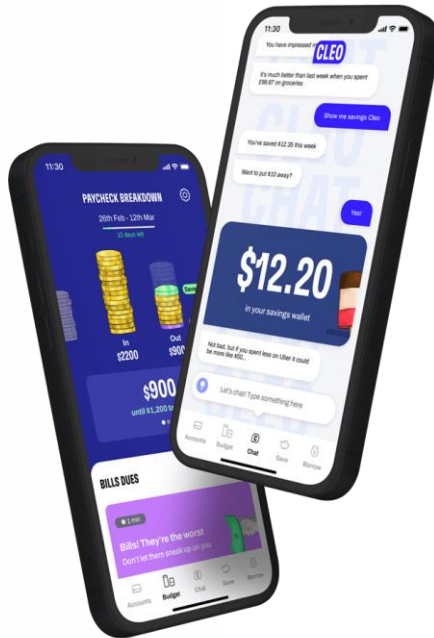
Decision #4

You Can't Win ... If You Don't Keep Score



A budget will never work without tracking “Money in” and “Money out” each day ...

Tracking Expenses

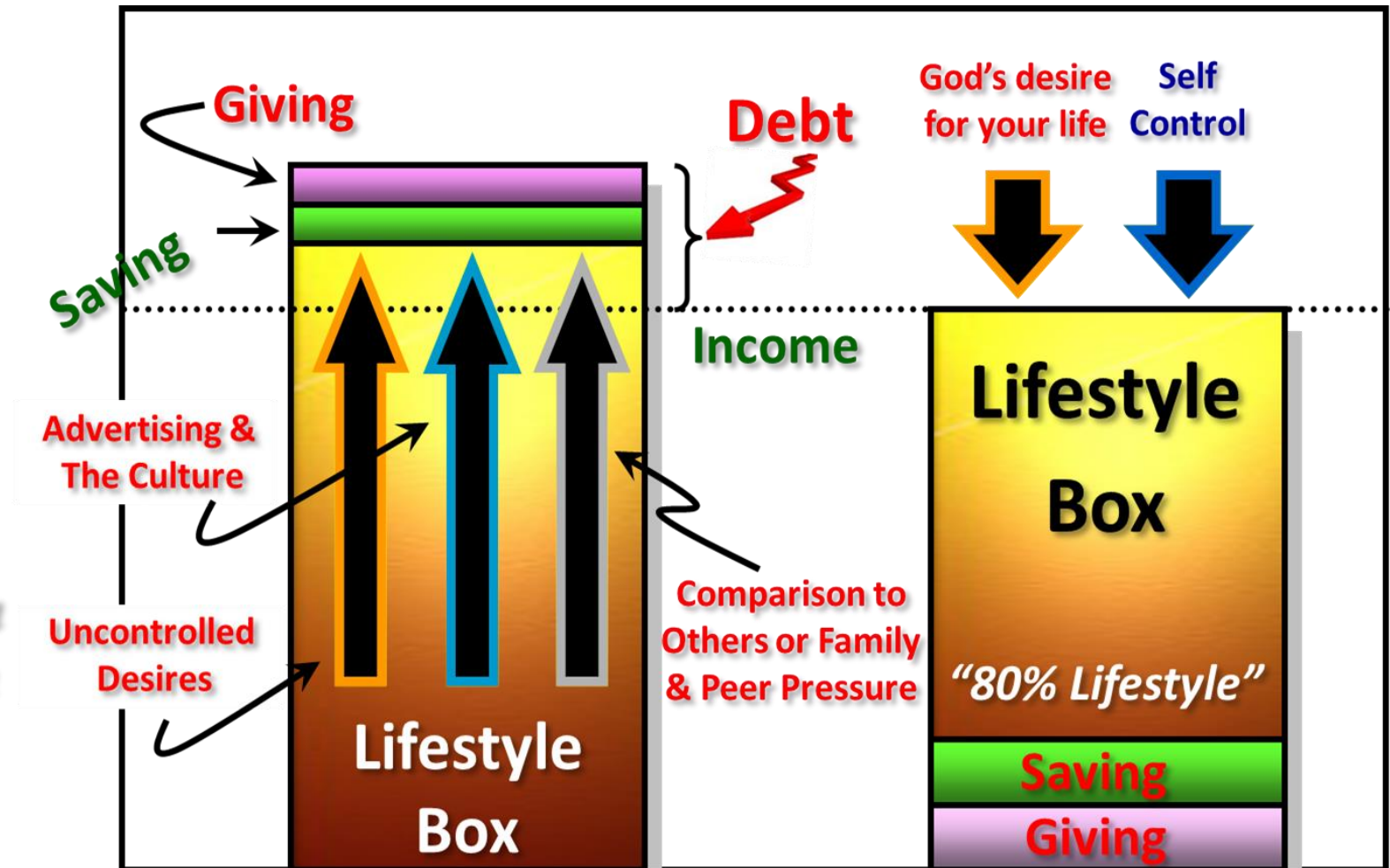


- ✓ Make recording normal
- ✓ Capture expenses immediately!
- ✓ Keep it simple
- ✓ Round to nearest dollar
- ✓ Combine small categories

Decision #5

I will choose a healthy, low-stress lifestyle

The Lifestyle Box



Proverbs 17:1

Better a dry crust eaten in peace than a house filled with feasting – and conflict.

Decision #5

The Fishers



Lifestyle Choices

The Burks



- Both married 10 years
- Bill and Tom had similar jobs at Wilson Financial
- Sally and Sue were both schoolteachers
- Same family incomes

In Many Ways
They Were
Similar ...

- Both couples owned a home
- Both drove two cars
- Both took annual vacations
- Both ate out every Friday night for “date night”
- Both enjoyed sports and being active

Decision #5

Ten Years Later ...



The Fishers had ...

**\$(179,000)
IN DEBT!**

- Housing
- Vehicles
- Vacations
- Eating Out
- Entertainment



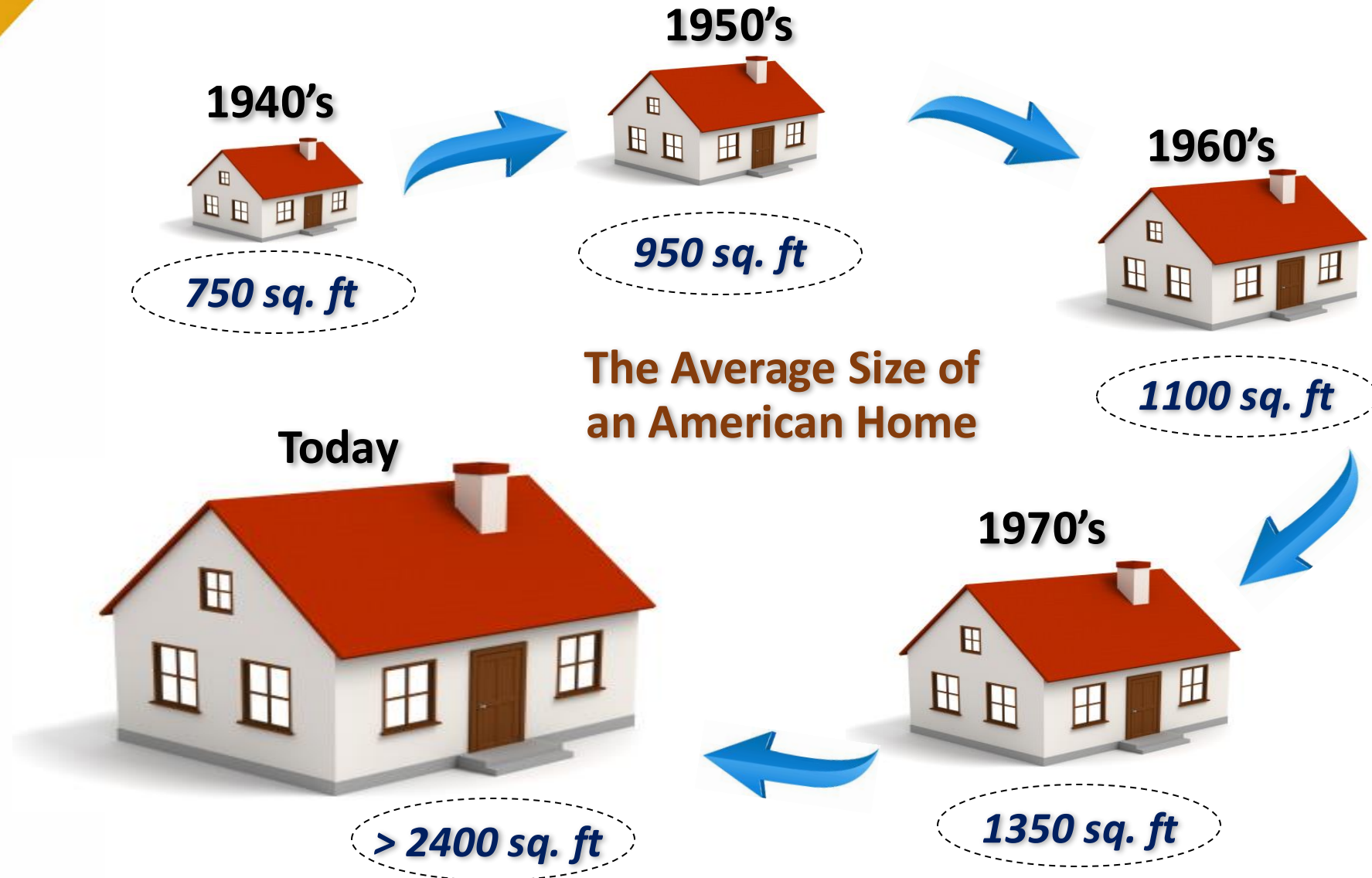
The Burks had ...

**\$117,000
IN THE BANK!**

**Same Income ... Different Results!
The Burks got the Big Decisions Right!**

Decision #5

Redefining “Normal”



Decision #5

The Cost of Driving a Typical Car

Josh & Amber purchased
a new Honda and
drove it for 4 years



**More than
\$600/month**



**Less than
\$300/month**

Earl & Betty bought it and
drove the Honda for 8 years

*What did it cost each of
them to own the Honda?*



Decision #5

Lifestyle Choices

Expense

Enjoyment or “Life Value”

	LOW	HIGH
HIGH	High Value Living	An occasional treat but be wise!
LOW	Mostly Uninterested Activity	Financial Disaster

Decision #5

Philippians 4:12-13 NIV

"I know what it is to be in need, and I know what it is to have plenty. I have learned the secret of being content in any and every situation, whether well fed or hungry, whether living in plenty or in want. I can do everything through Him who gives me strength."

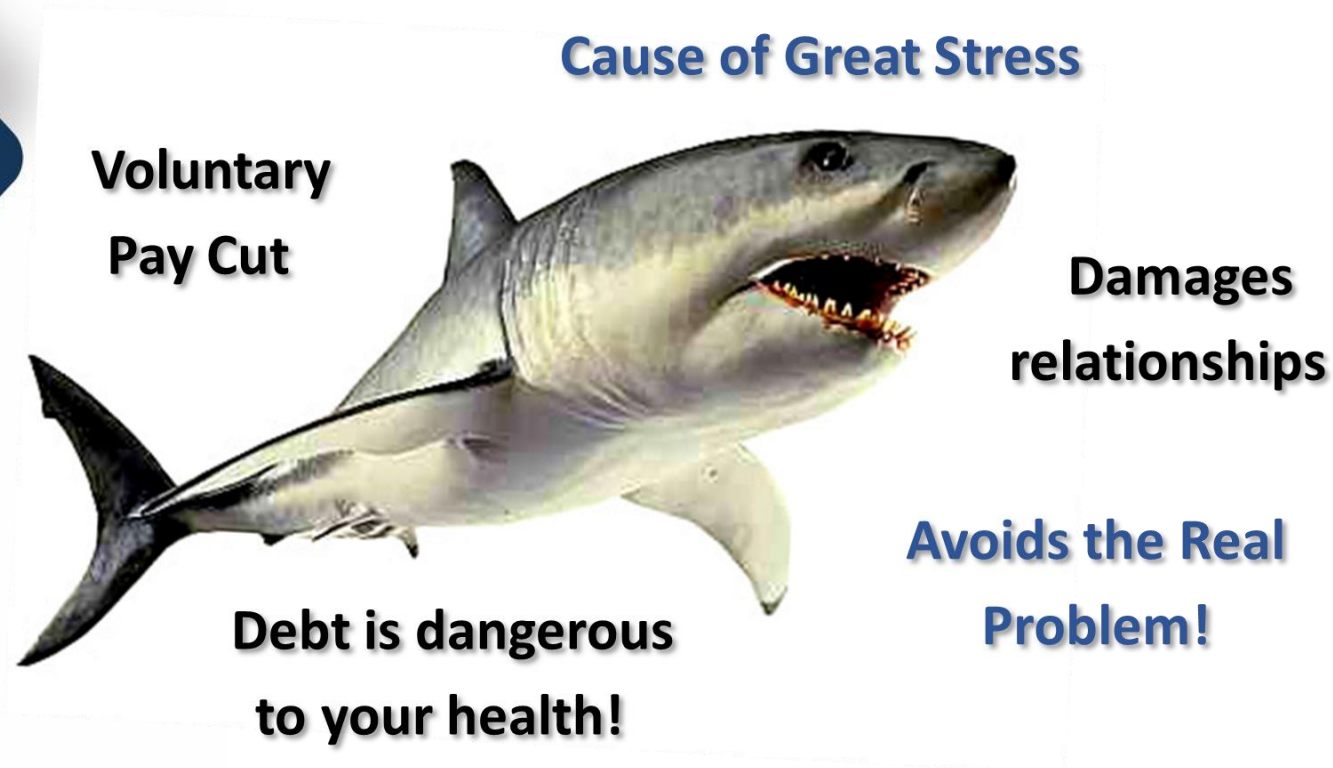
- 1) Do you really want to change?
- 2) Do you believe you can be financially free?
- 3) Are you in bondage to the "not possible?"



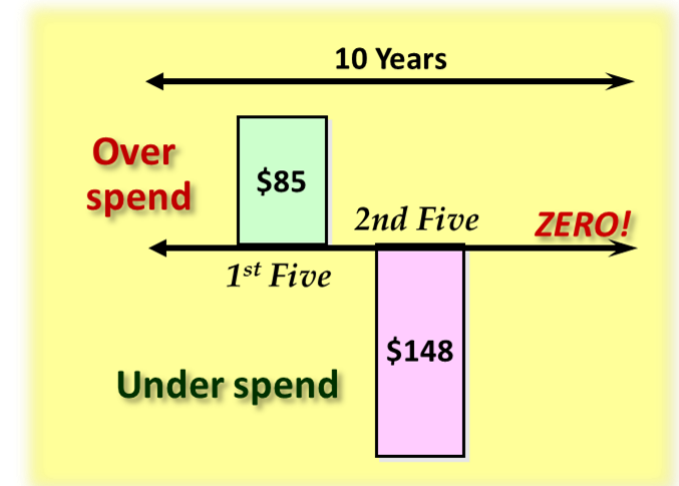
Decision #6

I will get out of debt ... and stay out of debt!

The Power of Debt!



Debt ... the Enemy of Financial Freedom!



Decision #6

The Real Cost of Plastic



**18-26%
More!**

**Emotional
Impact is
Different!**



\$1,000



\$1,200

Decision #6

How Can I Get Out of Debt? ...

Make a Solid Commitment to be debt free

Add no more debt!

Live on Cash ... do “plastic surgery”

Construct a debt reduction plan

Apply all “Windfall money” to debt repayment

- **List Debts – Smallest to Largest and minimum payments**
- **Calculate an Additional Payment**
- **Additional + Smallest Loan → Pay off**
- **Additional + 1st Loan + 2nd Loan → Pay off**
- **Continue until Out of Debt!**

Decision #7

I will seek wisdom and live with integrity

**Without Integrity There is No
Financial Health and Freedom**

What Webster says about Integrity ...

- 1. Firm adherence to a code of values**
- 2. An unimpaired condition**
- 3. The state of being undivided**

SYN: Honesty

Decision #7

What God Says ...

*“He (God) is the shield protecting
those who walk in integrity.”*

Proverbs 2:7 NLT

*“The person of integrity walks securely, but the
one who takes crooked paths will be found out.”*

Proverbs 11:6 NIV

*“Dishonest money dwindles away, but one who gathers
money little by little makes it grow.”*

Proverbs 13:11 NIV

*“Food gathered by fraud tastes sweet to a person, but he ends up
with a mouth full of gravel.”*

Proverbs 20:17 NIV



Decision #7

The Core of Financial Freedom

Integrity means sacrificing a personal advantage to choose to do the right thing.

To a Christian ... that means doing what pleases God ... even though it costs you something.



- **Golfing Church Leaders**
- **The Hurried Pastor**

What Story Are You Writing?

Decision #7

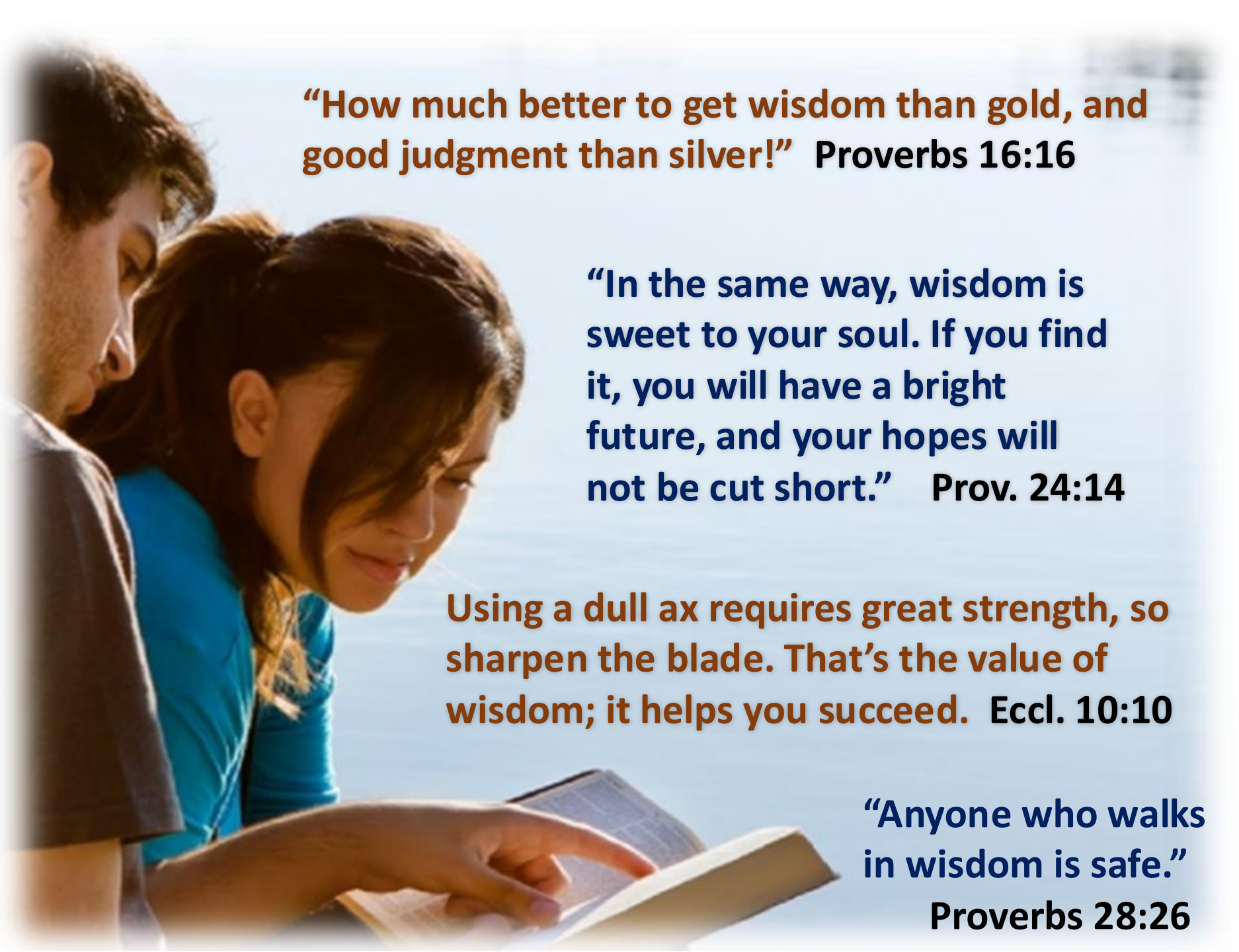
God's View on Wisdom

“How much better to get wisdom than gold, and good judgment than silver!” Proverbs 16:16

“In the same way, wisdom is sweet to your soul. If you find it, you will have a bright future, and your hopes will not be cut short.” Prov. 24:14

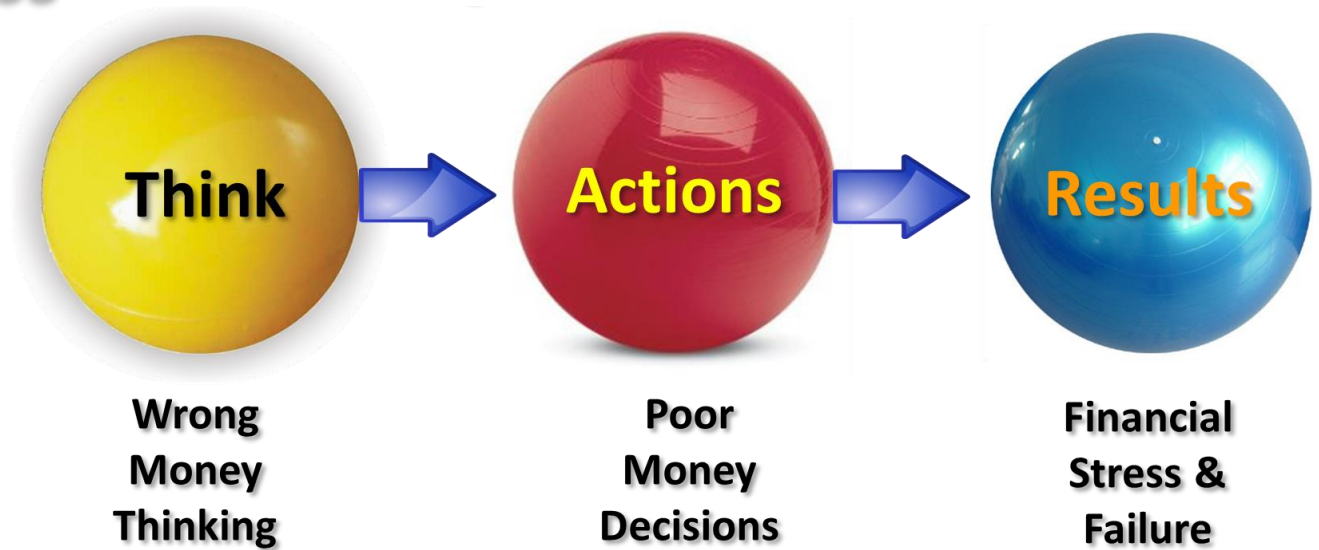
Using a dull ax requires great strength, so sharpen the blade. That's the value of wisdom; it helps you succeed. Eccl. 10:10

**“Anyone who walks in wisdom is safe.”
Proverbs 28:26**



Decision #7

Finding Success Not Failure



Romans 12:2

“Don't copy the behavior and customs of this world but let God transform you into a new person by changing the way you think.”



Then you will know what God wants you to do

you will know how good and perfect his will really is.”

Decision #7

A Devastating Tsunami Thailand 2005

Lessons From Tilly Smith

- Tilly noticed the signs when others ignored them
- She gained knowledge and had the wisdom to use it
- She wisely put her knowledge into action
- She effectively influenced others and saved lives



**Will your decisions
ensure a healthy
financial future?**



Decision #8

I will practice generosity with God's principles

Give freely and become more
wealthy; be stingy and lose
everything. The generous will
prosper; those who refresh others
will themselves be refreshed.

Proverbs 11:24-25 NLT

A stingy man is eager to get
rich and is unaware that
poverty awaits him.

Proverbs 28:22 NLT

Decision #8

God Owns Everything!

“Because the Lord is the great God,
the great King over all gods. The
deepest places on earth are His, and the
highest mountains belong to Him. The
sea is His because he made it, and He created
the land with His own hands.” Psalms 95:3-5

We Produce Nothing on Our Own

“You may say to yourself, ‘My power and the strength of my hand
have produced this wealth for me.’ But remember the Lord your
God, for it is He who gives you the ability to produce wealth ...”

Deuteronomy 8:17-18



Decision #8

Matthew 6:24



“No one can serve two masters. Either he will hate the one and love the other, or he will be devoted to the one and despise the other. You cannot serve both God and Money.”

“Whoever can be trusted with very little can also be trusted with much and whoever is dishonest with very little will be dishonest with much. So, if you have not been trustworthy in handling worldly wealth, who will trust you with true riches?”



Luke 16:10-11

Decision #8



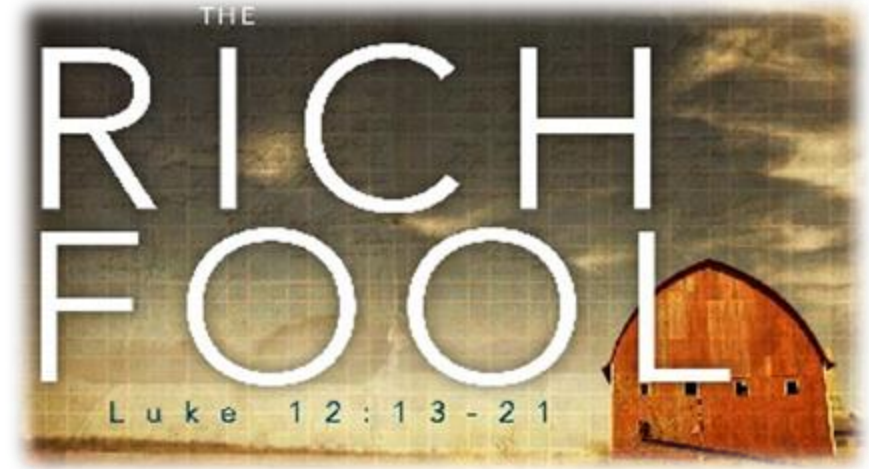
“Still others, like the seed sown among thorns, hear the word; but the worries of this life, the deceitfulness of wealth and the desires for other things come in and choke the word, making it unfruitful.

Others, like the seed sown on good soil, hear the word, accept it, and produce a crop – some thirty, some sixty, some a hundred times what was sown.” Mark 4:18-20



Decision #8

“Jesus said ... ‘Watch out! Be on your guard against all kinds of greed; life does not consist in an abundance of possessions.’ ‘I will tear down my barns and build bigger ones, and there I will store my surplus grain. And I’ll say to myself, ‘You have plenty of grain laid up for many years. Take life easy; eat, drink and be merry.’” Luke 12



**“... What must I do to inherit eternal life?”
Jesus said to him, ‘You still lack one thing. Sell everything you have and give to the poor, and you will have treasure in heaven. Then come, follow me.’ When he heard this, he became very sad, because he was very wealthy.” Luke 18**

Decision #8

“Get all the advice and instruction you can, so you will be wise the rest of your life.”

Proverbs 19:20 NLT

“People who despise advice are asking for trouble ...”

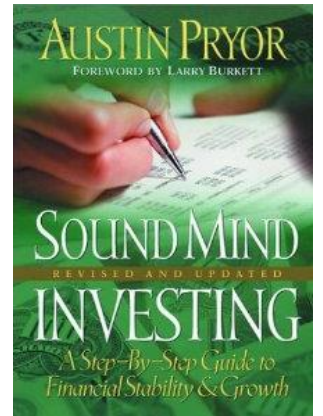
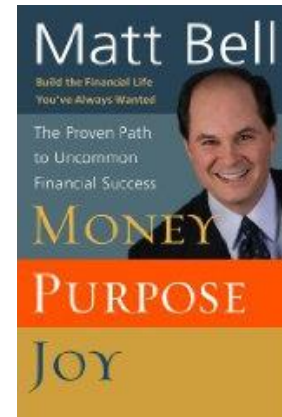
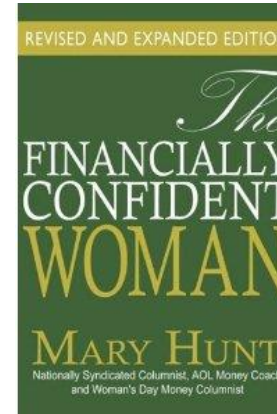
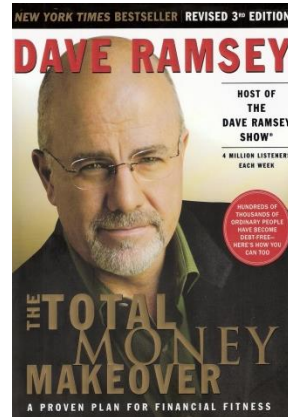
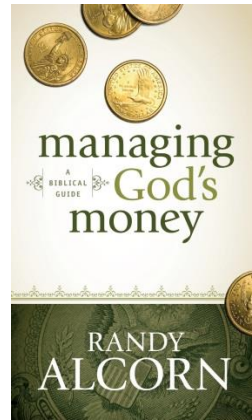
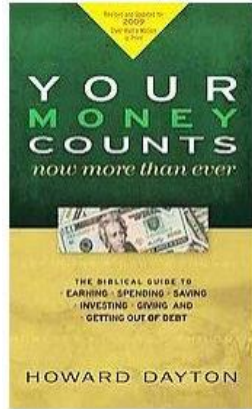
Proverbs 13:13 NLT

“Intelligent people are always ready to learn. Their ears are open to knowledge.”

Proverbs 18:15 NLT



Decision #8

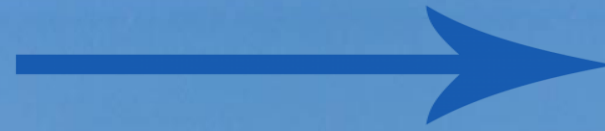


**Great
Resources
Available ...**

Decision #8

Will You
Commit?

Financial
Stress



Financial
Freedom

Track Spending

Reduce Debt

Think Differently

Live on a Budget

Save Regularly

Worry

God's Word as your guide

Joy

Frustration

Peace

Unhappiness

Contentment

Marital Friction

Confidence

