

DISC BEHAVIOR SURVEY

Instructions: Using your work setting - rank each horizontal row of words on a scale of 4, 3, 2, 1 with 4 being the word that **best** describes you and 1 being the **least** like you. Use all rankings in each line **only once**. Below is an example.

Once you've ranked each horizontal row, then add up the totals for each column and enter the totals in the boxes below each column.

Dominant	Influencing	Steadiness	Compliant
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D – Dominant	I – Influencing	S – Steadiness	C – Compliant
Forceful	Lively	Modest	Tactful
Aggressive	Emotional	Accommodating	Consistent
Direct	Animated	Agreeable	Accurate
Tough	People-oriented	Gentle	Perfectionist
Daring	Impulsive	Kind	Cautious
Competitive	Expressive	Supportive	Precise
Risk taker	Talkative	Gentle	Factual
Argumentative	Fun-loving	Patient	Logical
Bold	Spontaneous	Stable	Organized
Take charge	Optimistic	Peaceful	Conscientious
Candid	Cheerful	Loyal	Serious
Independent	Enthusiastic	Good listener	High standards

Total (D)	Total (I)	Total (S)	Total (C)
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Note: If your totals do not add up to 120, you did not complete the survey correctly or you made a mistake in adding up the totals. Recheck your work.