

## **SCRIPT 1 — FAMILY & FRIENDS (Faith-Focused)**

### **Opening (Keep it natural)**

“Hey! I’m doing something called a Rock-A-Thon with my youth group at Hopewell Reformed Church.”

### **Quick Why (Make it meaningful)**

“It helps fund our youth program and mission trips where we grow in our faith and share Jesus with others.”

### **Clear Ask (Important — don’t skip this)**

“Would you be willing to sponsor me for a certain amount per hour? I’ll be rocking for up to 8 hours.”  
“Most people are doing around \$5 or \$10 per hour.”

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### **Common Objections + Simple Responses**

#### **“I don’t know how much to give.”**

“No problem at all — most people give 5 or ten per hour but even \$1 or \$2 per hour helps a lot. It really adds up.”

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#### **“I’d rather just give one amount.”**

“That works too. You can also just choose a flat amount if that’s easier.”

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#### **“Money is a little tight right now.”**

“I understand. Even a small amount or just praying for our group means a lot.” \$2 per hour would be a maximum donation of \$16. How does that sound?

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#### **“What is the money actually used for?”**

“It helps fund trips for students, including mission trips, and helps grow the youth program so more students can hear about Jesus.” Can I put you down for \$5 per hour?

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#### **“Remind me later.”**

Well I don’t need the money today. I can put you down for 5 or ten dollars per hour and fill out a donation form and we will collect week of May 23rd. Does that sound good?

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### **Close (Always confirm)**

“Thank you so much. I really appreciate your support.”