

The Nature of the Potentials

Dark Side

Focused on
personal
need and
willing to
sacrifice
the
relationship

Survival Mode

Discomfort —————> Comfort

Fighter
Worker
Survivor
Hunter
Judge
Broker
Advocate
Lover
Leader
Craftsman
Priest
Hedonist

Light Side

Focused on
relational
congruence
and willing
to sacrifice
personal
comforts

Life Giving Mode

Instability —————> Stability

Discipline —————>